

PRODUCTIVITY REPORT

AIESEC TURKEY – SEPTEMBER 2016



DISCLAIMER:

AIESEC IN: EAST MED, GAZIANTEP

Didn't update the Talent Tracker, so this report does not include any analysis for these LCs.

PRODUCTIVITY FOR REALISATIONS

AUGUST

RE	oGIP	iGIP	oGCDP	iGCDP	Back office	Overall
Adana	0,00	0,33	0,60	0,00	0,40	0,27
Ankara	4,00	4,00	8,00	3,00	4,75	4,75
Antalya	0,00	0,00	0,57	0,88	1,00	0,49
Bursa	0,50	0,50	1,75	6,00	4,14	2,58
Denizli	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
East Med.	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Eskisehir	1,00	2,50	0,71	1,00	3,33	1,71
Gaziantep	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Kocaeli	0,50	1,33	2,50	2,50	1,50	1,67
Istanbul	0,25	1,50	8,00	0,00	12,40	4,43
Ist. Asia	0,00	1,00	1,18	0,00	2,36	0,91
Izmir	0,44	0,44	1,09	0,20	1,38	0,71
Trabzon	#DIV/0!	#DIV/0!	0,00	0,00	0,00	#DIV/0!
TURKEY	oGIP	iGIP	oGCDP	iGCDP	BO	Overall
	0,38	0,93	1,67	0,84	2,39	1,24

SEPTEMBER

RE	oGIP	iGIP	oGCDP	iGCDP	Back office	Overall
Adana	0,40	0,67	0,40	0,00	0,60	0,41
Ankara	0,29	0,30	0,25	0,00	0,88	0,34
Antalya	1,00	3,00	0,75	0,00	0,50	1,05
Bursa	0,00	0,71	2,25	0,00	2,00	0,99
Denizli	0,00	0,08	0,00	0,00	1,00	0,22
East Med.	#VALUE!	#VALUE!	#DIV/0!	#DIV/0!	#DIV/0!	#VALUE!
Eskisehir	0,00	1,80	0,33	0,00	1,71	0,77
Gaziantep	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Kocaeli	0,50	2,67	0,00	1,50	2,40	1,41
Istanbul	0,00	0,50	1,50	0,00	2,60	0,92
Ist. Asia	0,50	0,08	0,46	0,00	0,83	0,38
Izmir	0,50	0,29	1,57	0,00	0,94	0,66
Trabzon	#VALUE!	#VALUE!	0,14	0,00	0,17	#VALUE!
TURKEY	oGIP	iGIP	oGCDP	iGCDP	BO	Overall
	0,28	0,55	0,64	0,06	1,07	0,52

PRODUCTIVITY FOR APPROVES

AUGUST

APP	oGIP	iGIP	oGCDP	iGCDP	Back office	Overall
Adana	0,20	1,00	0,00	0,00	0,40	0,32
Ankara	2,00	3,00	5,00	0,00	2,50	2,50
Antalya	0,50	0,75	0,14	0,13	0,55	0,41
Bursa	0,00	1,67	2,25	0,33	2,86	1,42
Denizli	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
East Med.	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Eskisehir	0,00	3,50	0,57	0,00	3,33	1,48
Gaziantep	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Kocaeli	1,00	1,67	0,50	2,50	1,40	1,41
Istanbul	0,00	1,13	1,83	0,00	4,00	1,39
Ist. Asia	0,25	1,17	0,12	0,00	0,91	0,49
Izmir	0,56	0,33	0,73	0,00	1,00	0,52
Trabzon	#DIV/0!	#DIV/0!	0,00	0,00	0,00	#DIV/0!
TURKEY	oGIP	iGIP	oGCDP	iGCDP	BO	Overall
	0,35	1,19	0,60	0,16	1,33	0,73

SEPTEMBER

APP	oGIP	iGIP	oGCDP	iGCDP	Back office	Overall
Adana	0,40	1,00	0,40	0,00	0,70	0,50
Ankara	0,29	1,00	0,38	0,00	1,88	0,71
Antalya	0,00	0,00	0,50	0,00	0,14	0,13
Bursa	0,00	0,43	0,00	0,00	0,43	0,17
Denizli	0,00	0,15	0,00	0,00	0,20	0,07
East Med.	#VALUE!	#VALUE!	#DIV/0!	#DIV/0!	#DIV/0!	#VALUE!
Eskisehir	0,00	1,40	0,00	0,00	1,00	0,48
Gaziantep	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Kocaeli	0,00	1,33	0,25	1,00	1,40	0,80
Istanbul	0,00	0,50	0,67	0,00	1,60	0,55
Ist. Asia	0,00	0,17	0,08	0,00	0,25	0,10
Izmir	0,25	0,57	1,00	0,00	0,75	0,51
Trabzon	#VALUE!	#VALUE!	0,00	0,00	0,00	#VALUE!
TURKEY	oGIP	iGIP	oGCDP	iGCDP	BO	Overall
	0,13	0,59	0,27	0,04	0,68	0,34

PRODUCTIVITY FOR BD RAISES

AUGUST

Overall	RAISE
1,67	Adana
12,00	Ankara
0,00	Antalya
2,80	Bursa
#DIV/0!	Denizli
#DIV/0!	East Med.
4,67	Eskisehir
#DIV/0!	Gaziantep
3,00	Kocaeli
2,20	Istanbul
0,33	Ist. Asia
0,33	Izmir
0,00	Trabzon
BD	
1,71	

SEPTEMBER

Overall	RAISE
0,33	Adana
0,67	Ankara
0,00	Antalya
0,00	Bursa
0,18	Denizli
#VALUE!	East Med.
0,57	Eskisehir
#VALUE!	Gaziantep
0,67	Kocaeli
0,20	Istanbul
0,00	Ist. Asia
0,44	Izmir
#VALUE!	Trabzon
BD	
0,31	

GENERAL CONCLUSIONS:

This month, we decreased our membership by approximately 100 people, which means that **naturally**, our productivity **would** rise.

However, this **didn't happen**. We decreased in membership and in productivity as well. **This reflects that overall we are dropping in performance of our membership. This means, we are decreasing in exchange numbers!**

Don't forget that the next month you will receive new members, which will increase the number of your membership but in order to make productivity increase as well, **you need to focus in fast & intense induction, so that your newbies can start performing as soon as you recruit them.**

If you are LCVP X and is reading this, please have weekly productivity meetings with your LCVP TM.

If you are LCVP TM and is reading this, please have weekly productivity meetings with your LCVP Xs

If you are LCP and is reading this, please make sure your Exchangers have weekly productivity meetings with your LCVP TM.

HOW TO IMPROVE PRODUCTIVITY?

Coaching & mentoring (empowerment)

Change structures

Clear leadership & supervision

Improve the team experience

Processes efficiency

Increase resources needed (for example, investments)

Training & education

“Just do it” attitude

Change of functional strategy

TEAM STANDARDS REPORT IS COMING TODAY AS WELL. WAIT FOR IT AND SEE HOW ONE THING WILL INFLUENCE THE OTHER ;)

IF YOU HAVE QUESTIONS, PLEASE CONTACT MCVP TM, RITA AZEVEDO

THANK YOU!